



Andrew McAllister
California Energy Commission
Sacramento, CA 95814 USA

February 16, 2015

RE: Support for CLTC

Dear Commissioner McAllister

This letter is written in strong support of the California Lighting Technology Center and in the concept of long-term financial support for the programmatic activities that they engage in.

Full Spectrum Solutions is a Michigan-based company that is dedicated to the market introduction of energy efficient lighting for commercial and retail spaces. Full Spectrum Solutions was one of the first industry partners in partnership with the California Energy Commission's PIER program to introduce adaptive lighting. Adaptive lighting techniques for parking lots, parking structures and exterior lighting is one of the largest opportunities for near-term energy savings in commercial building portfolio.

Furthermore, the adaptive lighting project that we engaged in helped seed the early title 24 draft that was finally realized in 2013. We were particularly proud to be part of the energy commissions PIER program and in close collaboration with the lighting center. We were able to develop, test, demonstrate and eventually bring to code this excellent opportunity for energy savings.

It's exactly this type of integrated program that makes the lighting center so effective, in that it couples market intelligence, testing, demonstrations and close industry partnerships.

California needs to invest in these types of centers in order to maintain this type of benefit and development of market ready products and solutions to address long-term energy efficiency needs.

California needs to ensure that it has the laboratory facilities, personnel and the experience to be able to quickly broker these types of solutions. We strongly encourage the energy commission to continue its investment in the development of the lighting center and its broad portfolio of activities that address energy efficiency.

Without the partnership with the center we would have had no platform for the success we have experienced and continue to realize today with many campuses and municipalities throughout the country. It was the credibility and partnership that the center created that allowed these projects to materialize. Whenever you are engaging in new technology this type of support is critical to the success of bringing these technologies to market.

We thank you for your past support and encourage you to continue to set the standards and trends that the whole country looks too from your aggressive position toward energy efficiency goals.

Sincerely,

A handwritten signature in blue ink, appearing to read "Michael Nevins", with a stylized flourish at the end.

Michael Nevins, President
Full Spectrum Solutions, Inc